

YOUR SOUL'S CALLING

day five

WHAT IT
REALLY TAKES



Cathy Heller

5

DAY FIVE

Takeaways & homework

DAY 5 NOTES & TAKEAWAYS

DAY 5 HOMEWORK

1. How do we make sales a people's game and not a numbers game? Why does it help to offer free information or a sample of your services before you ever sell?
2. How should we engage with people in emails? Should we be personable or try to impress? What's an example of a easy fun question you could ask someone to start a relationship.
3. How much money would you want to make a month? How many sales would it take for you to get there? (Ie: 20 students at x price , 5 clients at x price)
4. DM YOUR MENTOR: tell them what your dream really is and why it's not ok to give up on it. Tell them what you'd love to do if only...

You have a desire for more within you because you're still here. You're still dreaming. One thing I know for sure is that if the dream is in you, it is FOR you. Your dreams are worthy and you're here for a purpose. Hold my hand. Let's go. It's time to answer your soul's calling.

I HOPE YOU'LL JOIN ME FOR THE NEXT STEP IN OUR JOURNEY, MADE TO DO THIS!
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xo,
Cathy

